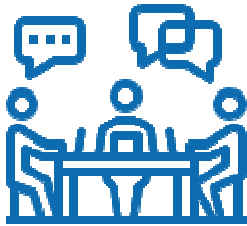


Training in French and English



Duration

A one-day course based on role-playing.

Prerequisites

Experienced in project management.

Main goal

Understanding the relational foundations in project management

To have the competence before and during the project of
persuasion,
negotiation,
motivation,
and project endorsement.

Participants

Project managers or anyone managing projects.

Course overview

Principles of communication and negotiation in brief

Role-playing: Persuasion

Role-playing: Negotiation

Role-playing: Animation

Role-playing: Motivation